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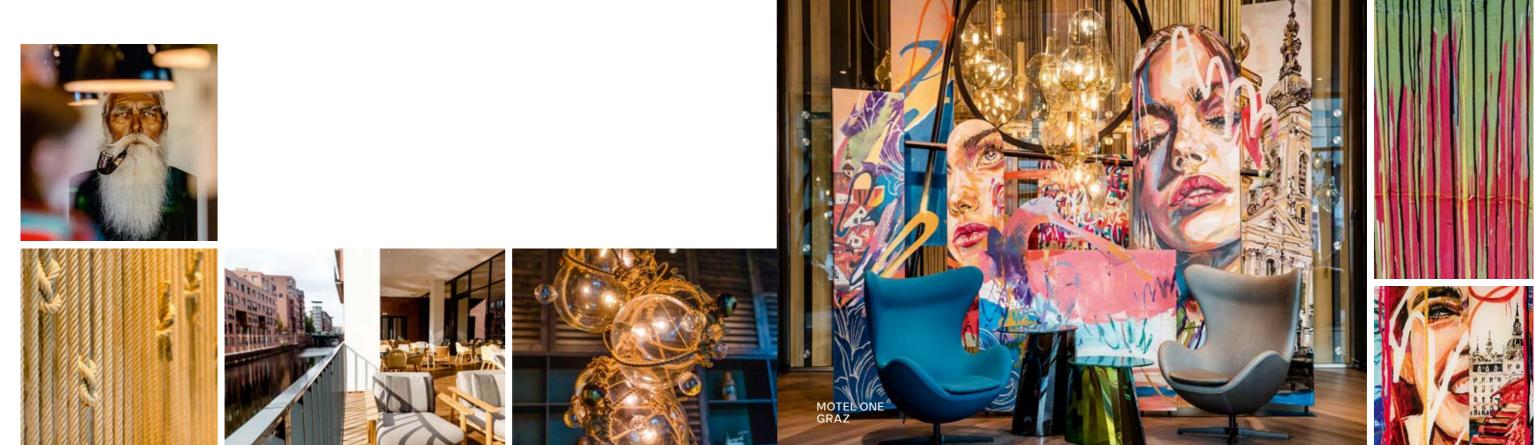


Our brand is characterised by a unique combination of high-quality furnishings, exclusive design, first-class service and desirable inner-city locations – all at an attractive price. As pioneers of the budget design concept, we are always looking for new, innovative ways

#### MOTEL

to further develop our

vision.





# NEIGHBOURHOOD STORIES & ART

We like every location to have its own flair and flavour. Each of our hotels has a unique design and features different furnishings from leading international designers. We care about the local environment and work with local artists and artisans to engage with and promote the neighbourhood.













MOTEL ONE DUBLIN





## LIFESTYLE BARS

Our commitment to the highest quality and first-class service is reflected in our stylish bars, which are open 24/7. Our guests can choose from a wide range of premium spirits. A special highlight is our exclusive selection of at least 50 exquisite gins – carefully chosen with a focus on regional distilleries.





ROOF TOP ONE BARS



MOTEL ONE MUNICH-PARKSTADT SCHWABING





Set against the city skyline, our Rooftop One Bars provide the perfect place to enjoy a sundowner or a nightcap in a relaxed atmosphere above the busy streets below. Whether you're after a cosy, high-energy or romantic end to the day, our rooftop bars provide the perfect setting.

## WORKSPACES

With 24/7 coffee, free Wi-Fi and designer furniture, our workspaces provide the perfect environment in which to catch up on work or get creative. Some of our hotels also have meeting rooms that guests can book if they require more privacy.













## AFFORDABLE LUXURY

Our guests experience exceptional sleeping comfort thanks to premium Egyptian cotton sheets and first-class box spring beds. Our carefully appointed rooms feature designer furniture and recognised brands to provide our guests with affordable luxury. We offer high-quality environments and stylish ambience at fair prices.

#### **RENOWNED BRANDS:**

- · Artemide lights
- · LG 43" flat-screen TV
- · Dornbracht bath fittings
- Hansgrohe Raindance shower
- Curtains from Swiss manufacturer Fischbacher
- · Freifrau relax chair



#### HIGH-QUALITY MATERIALS:

- · Box spring bed
- · Egyptian cotton
- · Dark granite
- · Organic amenities
- · Fluffy 600 g towels





MOTEL ONE **BERLIN-**ALEXANDERPLATZ 708 ROOMS

With a total of 708 rooms, our Motel One Berlin-Alexanderplatz is the largest Motel One hotel. Next door to the famous Berlin TV Tower, the city's iconic sights are within easy reach. The style of the cosmopolitan metropolis with its cultural diversity and pulsating urbanity can also be found in our spacious public areas and at our rooftop bar.

# ΒL







#### MOTEL ONE VIENNA-STAATSOPER 400 ROOMS

This hotel is a conversion of a listed art nouveau building from the late 19<sup>th</sup> century, situated in the neighbourhood of the famous opera house in the very centre of Vienna.









#### MOTEL ONE EDINBURGH-ROYAL 205 ROOMS

Our Edinburgh-Royal location is housed in converted historical buildings from the 16<sup>th</sup> and 18<sup>th</sup> century and forms part of Edinburgh's Old Town – a UNESCO world heritage site.



#### MOTEL ONE INNSBRUCK 234 ROOMS

Located right next to Innsbruck's main railway station. Our guests can treat themselves to refreshments from the rooftop on the 13<sup>th</sup> floor with two terraces, sit back on our country-style designer sofas and enjoy the view of the Nordkette the jewel of the Alps.





#### MOTEL ONE BERLIN-POTSDAMER PLATZ 239 ROOMS

This new construction is integrated into the Mall of Berlin, situated on Leipziger Platz and directly opposite the German Bundesrat (federal council) in the city's Mitte district.







# CONVERSIONS

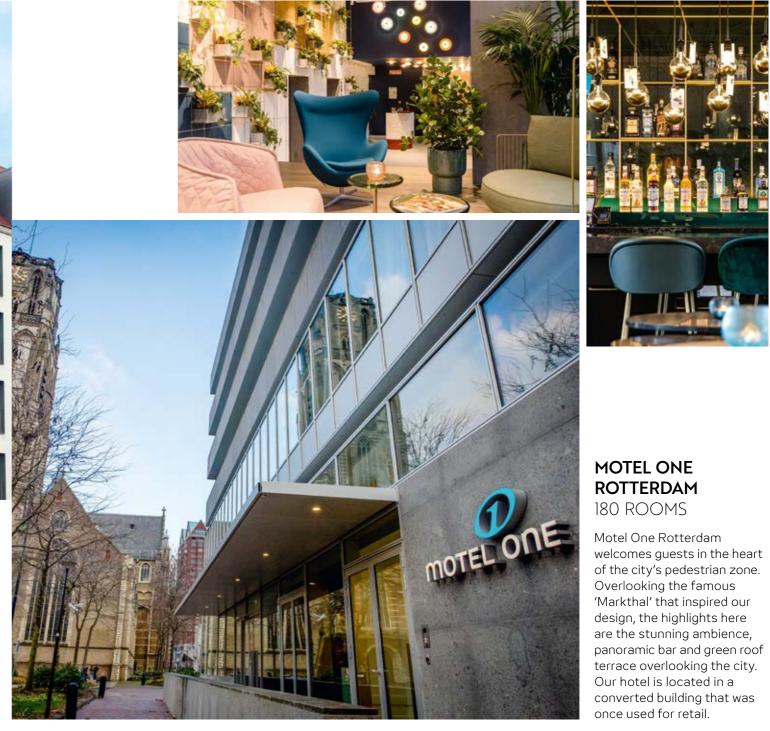




#### MOTEL ONE ULM **157 ROOMS**

Opposite the impressive Ulm Minster we have transformed the former department store into a stylish, modern hotel with a stunning glaced rooftop bar.

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# REBRANDING

Motel One is looking for opportunities to rebrand existing hotels across Europe and the United States. We are flexible in terms of property type, as Motel One can support owners in rebranding activities to meet our brand requirements.

#### MOTEL ONE COPENHAGEN 200 ROOMS

Motel One Copenhagen is a perfect example of the successful rebranding of an existing hotel. The building meets our location and product requirements and was easily integrated into our portfolio.





#### MOTEL ONE MADRID-PLAZA DE ESPAÑA 97 ROOMS

Our brand conversion at the Plaza de España secures us another prime location in the lively city centre. The Gran Vía, Royal Palace and Teatro Real are all within easy walking distance.







#### MOTEL ONE **ANTWERP** 219 ROOMS

Welcome to Motel One Antwerp, where the design and interiors celebrate the world of fashion. Our location at the entrance of the fashion district is surrounded by boutiques, and concept stores, while the MoMu fashion museum and Fashion Department of the Royal Academy of Fine Arts are within walking distance.















#### MOTEL ONE LONDON-SHOREDITCH 237 ROOMS

Located in East London, Shoreditch, the heart of London's Tech City and Old Street Silicon Roundabout. The area is well established for its innovation and technology as well as its creative and vibrant neighbourhood. The Motel One Lounge welcomes guests with impressive street art on the walls reflecting the character of the area.

## CURRENT LOCATIONS

#### EXPANSION





# INVESTMENT PARTNERS

ALH Gruppe Alte Leipziger-Hallesche

🕭 PATRIZIA





COVIVIO

württembergische Ihr Fels in der Brandung.

SWISS PRIME SITE



**Union** Investment

#### Family Offices

# SELECTED AWARDS



FINANCIAL REPORTS

For all key financial figures, quarterly reports and corporate structures, please visit our website:

www.motel-one.com/en/corporate/overview/



## QUICK CHECK

#### SITE

- New build
- Conversions
- Single or mixed-use developments
- Rebranding of existing hotels

#### FORM OF CONTRACT

- Lease
- Hotel Management Agreement
- Purchase

#### STANDARD ROOM

- Net internal area 16  $m^2\,per\,bedroom$
- Including  $3.5 \text{ m}^2$  bathroom
- Flexible room layout

#### SPACE REQUIREMENTS

- Gross floor area 27 30 m<sup>2</sup> per bedroom (including all front of house and back of house areas)
- Minimum GFA 3,000 m<sup>2</sup>

#### EXAMPLE OF A 300-BEDROOM HOTEL

All areas without corridors, staircases and technical rooms

- Front of house: 540 m<sup>2</sup>
- Back of house: 265 m<sup>2</sup>
- 3 guest elevators

# ONE PLANET. () NFFUTURE.

#### OUR COMMITMENT TO SUSTAINABILITY AND CLIMATE PROTECTION

Our mission for both, Motel One and The Cloud One Hotels is to drive positive global change through our business endeavors. This encompasses initiatives such as climate protection, the procurement of sustainable goods, our recognition as a multi-award-winning employer, and our dedicated involvement in societal causes.



### THE CLOUD ONE

Welt Sustainability-Champions

#### SUSTAINABILITY CHAMPION

Motel One has won the Sustainability Champion award for the third time in a row and was recognised as 'Particularly Sustainable'.

#### Motel One

ed: PARTICULARLY SUSTAINA in comparison: 7 hetels - budget www.nochholtigkeits-champions.de ServiceValue GmbH 05(2024





#### CLIMATE PROTECTION

Over the last few years, we have already implemented far-reaching measures to cut our CO<sub>2</sub> emissions.

In the year 2023 we had a value of 2.28 kg CO<sub>2</sub>e per room night.\*

\* Value according to the HCMI standard. Calculations performed in collaboration with Schlange, Zamostny & Co, GmbH.

#### MY SERVICE OPTION Our guests can choose to skip room cleaning and help to save valuable resources such as water, electricity as well as cleaning products.



#### Green Key

#### **GREEN KEY**

Motel One and Green Key have signed a cooperation agreement to certify all hotels of the Motel One Group. All hotels in Germany, Belgium, the Netherlands, Denmark, Switzerland, the Czech Republic and the UK have already received the certification and the rollout across the group is ongoing.

For more information on ONE PLANET. ONE FUTURE. please request our brochure or visit our website www.motel-one.com/en/nachhaltigkeit



#### **OUR BREAKFAST**

A good day starts with a good breakfast. That is why we place high value on organic\* and Fairtrade products when selecting food for our breakfast buffet.

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\*Organic certification Germany: DE-ÖKO-037 \*Organic certification Austria: AT-BIO-902



# CERTIFI CATIONS



Motel One Berlin-Upper West in the building of Upper West Immobilien GmbH

Motel One Cologne-Waidmarkt & Motel One Cologne-Messe



Motel One Munich-Haidhausen



Motel One London Tower-Hill



Motel One Amsterdam

#### MOTEL ONE IS CERTIFIED!

We are home to various certifications.

#### BUILDING

A growing number of our hotel buildings have been awarded sustainability certificates.

Motel One is proud to have received the following building certifications: BREEAM, DGNB, LEED<sup>®</sup>.

A comprehensive list of our certified locations can be found on our website.

LEED®, and its related logo, is a trademark owned by the U.S. Green Building Council® and is used with permission.

BREEAM and the BREEAM logo are registered trademarks of BRE (Building Research Establishment Ltd.) and are used with permission.

### MOTEL ODE



# THE CIOUD ONE Hotels

Building upon the foundation of the successful Motel One concept, The Cloud One Hotels focus is on enhancing guest experiences, embracing individuality, and championing sustainability. This new brand offers even more development flexibility, particularly for acquisitions. The new lifestyle brand is therefore an additional driver for growth and the exploration of new markets.

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# IT'S ABO TRA TIONS

#### Individuality

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Every trip, every city and every hotel are unique. With individual designs, events, different room concepts and individually selected F&B offers, each of The Cloud One Hotels tells its very own story. This makes our hotels the perfect place for those who seek both the extraordinary and the authentic.

#### Experience

At The Cloud One Hotels we celebrate experiences - in our hotel and around it. To feel the vibe of a city, you have to move away from the crowds. Check out our exclusive wine bar or have one of our locally-inspired cocktails on the lounge terrace and enjoy some authentic sounds from local DJs when the sun sets.

#### Sustainability

A little bit of sustainability is not enough for us: at The Cloud One Hotels, it is at the forefront of everything we do – from bathroom products to sustainable design, to energy use. We live sustainability and try to get better every day. We underline our commitment by using 100 percent green electricity from renewable sources and using sustainably certified textiles. Our breakfast buffet offers a wide range of regional and organic options. Furthermore, all our bathroom amenities such as shampoo, shower gel and body lotion are organic products.



# NEW YORK

The Cloud One New York-Downtown is located in the immediate vicinity of the World Trade Center complex, the 9/11 Memorial, Wall Street and Battery Park. The hotel has 326 guest rooms across 28 floors, including two rooftop suites with a superb view of the New York skyline and the Hudson River. Welcome to the Big Apple, where our story began with the opening of the first The Cloud One Hotel in the middle of the Financial District. Inspired by the urban jungle of the vibrant city, we picked up and continued this theme in a sustainable interior design concept: plants and natural materials like wood, rattan, leather and paper create a modern yet cosy atmosphere. The organic breakfast buffet includes locally sourced, artisan produce from Soho and Brooklyn. For the bar, a first class sommelier has curated a unique selection of 60 organic wines from US vineyards. The Cloud One Bar on the sixth floor invites our guests to enjoy a drink while the setting sun is reflected in the glass façades of the surrounding skyscrapers. A unique sound concept and a weekly rotation of DJs round off the experience.

THE CLOUD ONE



# LET'S CELE BRATE NEW YORK

# MOIN, HAM BURG!

Following the successful launch of our new lifestyle brand in New York, The Cloud One Hotels has now come to Europe – right in the heart of Hamburg.



#### 457 rooms

PLACE & BEES

Our hotel has 457 rooms and is located in the Kontorhaus district of the city centre, which is characterised by early 20<sup>th</sup> century brick expressionism. Guests can enjoy a glass of wine or one of our delicious prawn sandwiches at The Cloud One Bar while admiring the spectacular view of the Elbphilharmonie concert hall and the sparkling city by night.



# PRAGUE

#### 382 rooms

**DODX COD** 

In keeping with the nickname "the golden city", The Cloud One Prague shimmers and sparkles in a modern interpretation of the Czech capital. The hotel has 382 rooms and a fantastic location close to the Powder Tower, which forms the first part of the Hybernská Street, making it the perfect starting point for city tours.



Sounds in the Cloud invites guests and locals alike to relax in a casual atmosphere with sounds from selected DJs while enjoying the sunset from our beautiful Cloud One Bar.



# COMING SOON

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## DUSSELDORF KÖ BOGEN

#### 157 rooms

The Cloud One Dusseldorf-KöBogen is an architectural masterpiece by star architect Christoph Ingenhoven, who – together with Daniel Libeskind – has shaped the architecture of the new centre of Dusseldorf. The highlight of the hotel is The Cloud One Bar and garden, which invites guests to relax and enjoy a fantastic view over the city.

# LISBON

#### 88 rooms

The Cloud One Lisbon is surrounded by parks. The Jardim Gulbenkian inspires our interior reflecting geometric architecture and concrete elements. Natural materials and an abundance of plants create a serene and cosy atmosphere. The Cloud One Bar offers a stunning view over the city.



## GDAŃSK

#### 324 rooms

Located on Granary Island just a stone's throw away from the famous Dlugi Targ, we are part of an extensive mixed-use redevelopment. The lounge of The Cloud One Gdańsk reflects the characteristics of amber – flowing shapes, warm tones, transparency and reflections – a gemstone that is omnipresent in the Polish Baltic Sea city.

## THE CLOUD ONE Hotels