

MOTEL ONE GROUP FINANCIAL SUMMARY

KEY PERFORMANCE METRICS	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
No. Hotels	54	51	55	62	71	74	75	80	88	94
No. Rooms	12,822	13,887	14,583	17,387	20,160	20,851	21,086	23,020	24,752	26,470
Occupancy	75%	75%	77%	77%	77%	77%	28%	30%	64%	72%
TRevPAR	€61	€66	€68	€70	€73	€75	€27	€30	€73	€92

P&L STATEMENT (kEUR)

Revenue	256,358	321,697	357,411	400,818	487,147	562,264	208,964	237,740	638,740	851,533
EBITDA	81,219	96,617	111,036	121,771	150,250	175,960	-42,541	-34,788	170,978	280,670
EBIT	54,290	69,880	79,952	87,328	92,100	115,546	-94,648	-86,473	114,252	217,844
EBT	70,948	99,455	128,478	89,936	133,490	165,598	-102,080	28	116,482	226,229
Tax	-21,570	-22,004	-36,865	-31,301	-29,040	-37,092	+24,781	-7,647	-38,099	-69,916
Net Result	49,378	77,451	91,613	58,635	104,450	128,506	-77,299	-7,619	78,383	156,313

BALANCE SHEET (kEUR)

Net Working Capital	55,881	55,595	-14,339	73,354	-4,010	-52,212	35,901	115,611	165,432	161,769
Net Debt	94,909	48,864	153,063	173,972	215,124	172,540	199,318	197,314	98,636	186,373
Equity	277,913	331,984	396,866	395,707	489,439	547,286	461,718	439,100	515,836	618,068
Net Debt / EBITDA	1.2	0.5	1.4	1.4	1.4	1.0	n.a.	n.a.	0.6	0.7